



*Let Our Family Take Care of Yours*



# WE ARE HIRING!

## Business Development Officer

Are you passionate about healthcare and gifted at building relationships? Do you love the challenge of growing a business and making a real difference in people's lives? Guardian Home Medical Care — a trusted provider of home-based & bedside nursing care, postnatal care, and elderly care services in Kampala — is looking for a results-driven Business Development Officer to join our growing team.

### What You Will Do

- Drive client acquisition
- Build referral partnerships with hospitals, clinics, and healthcare professionals
- Represent Guardian Home Medical Care at health forums and community events
- Manage client relationships from first enquiry through to onboarding
- Track leads, conversions, and business growth metrics
- Support digital and offline marketing efforts to grow our brand

## Who We Are Looking For

- Degree in Business, Marketing, Public Health, or related field
- Minimum 2 years' experience in sales, business development, or client-facing roles
- Healthcare sector experience is a strong advantage
- Strong communicator — confident, persuasive, and people-centred
- Self-starter who thrives with targets and can work independently
- High integrity and empathy — qualities essential in healthcare

## What We Offer

- Competitive salary + performance-based incentives
- The chance to build something meaningful in Kampala's home healthcare space
- A warm, mission-driven team that genuinely cares
- Real opportunities for growth as we expand

## HOW TO APPLY

Send your CV and a short cover letter to:

[info@guardianhomemedicalcare.com](mailto:info@guardianhomemedicalcare.com)

+256 782 222 202 | +256 750 222 202

[www.guardianhomemedicalcare.com](http://www.guardianhomemedicalcare.com)

***Deadline: 21st June 2026***